APRIL 29 - MAY 1, 2020 | SAN DIEGO, CA, USA HYATT REGENCY LA JOLLA AT AVENTINE

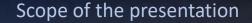
2020

THERMOPLASTIC COMPOSITES CONFERENCE

STRUCTURAL COMPOSITE TECHNOLOGY

TRANSITION FROM THERMOSET TO THERMOPLASTIC COMPOSITES IN ROAD AND RAIL TRANSPORTATION EQUIPMENT .

Presented By: JAN VERHAEGHE AGESIA BV BELGIUM





Scope of the presentation

Why thermoset composite structures did not succeed to replace metal structures in transportation equipment?

Barriers of commercial success.

How thermoplastic composite structures can overcome these barriers.





Basic assumptions

Avoid Black metal composites.

Think in commodity transportation equipment

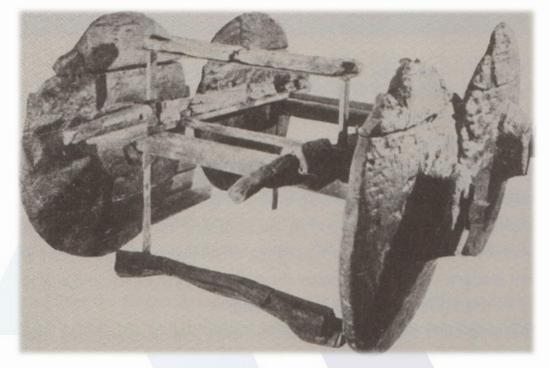
The solution requires new materials and production technology

Reduced weight of transportation equipment becomes an argument to pay more











2000 BC

1850 : Conestooga wagon : Composite construction Careful choice of wood combinations and fibre directions

Since WW1: wood replaced by steel. 4000 years experience lost in one generation



MATERIAL GAME CHANGERS IN RECENT HISTORY

□ 1968: first aluminium trailers □ 1980: use of sandwich elements

THERMOPLASTIC COMPOSITES CONFERENCE 2020



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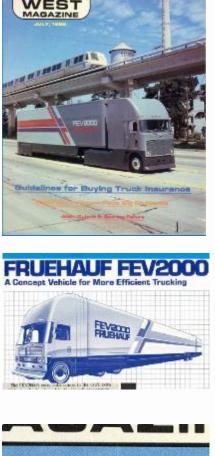
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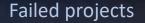
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The FEV2000's extra cube comes in the value cana width, length, thin Spacelite 21 sidewall construction, and its drop frame design.

Another major design objective was to improve safety. This has been accomplished. Because of the vehicle's afterbody and frame construction, "it has inherent rear









FAILED EXAMPLES of trailers in composite in the 90thies

- working prototypes & "innovation award winning"
- "one of a kind" not designed for serial production, too expensive
 "applause but no sales"





SUCCESSFUL EXAMPLES of trailers in 1996 & 1998

working prototypes & "innovation award winning"
 designed for serial production, close to market price
 Interested investors







start industrialization & Introduction of 3D sandwich technology

40 trailers build in serial production





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🛛 CHANGE TOPIC 🗸

NEWS WEBINARS COMMENT FEATURES PODCASTS PRODUCTS EVENTS JOBS PUBLICATIONS

HOME > COMPOSITE APPLICATIONS > FEATURES > INTRODUCING AN AFFORDABLE COMPOSITE TRAILER TO A CONSERVATIVE MARKET

Introducing an affordable composite trailer to a conservative market

31 May 2006 | Jan Verhaeghe

Composite appl.



Making an affordable trailer in composite means in reality introducing new technology to a conservative market. There is no doubt that every university in the world with a minimum of composites expertise can design and make a prototype trailer out of composite materials. Making this trailer do the job for a certain period is something else. Manufacturing it on an industrial scale, selling it to the market, and making a profit out of it is another thing altogether. No one has done this except for **Composittrailer** in Belgium.

This step towards industrialisation is bringing about a radical change in the total culture of the company. It changes the thinking of the engineers, the way of working in the shop, the handling of materials and last, but not least, the approach to customers and the market. This is radical innovation. Making a trailer work is a small part of the effort involved in bringing that trailer through an industrialisation process to the market in a profitable way.

Radical innovation

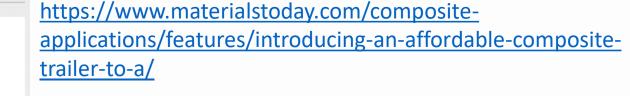
There is a huge difference between radical innovation and incremental innovation. Changing a car door or hood from sheet metal to a composite part of sheet

> Composites Manufacturing





The trailer on the road.





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BARRIERS OF COMMERCIAL SUCCESS

- 1. Incremental improvement of aluminium technology
- 2. Complexity in joining
- 3. Integration difficulties of auxiliary parts
- 4. Limited repair capabilities
- 5. Chasm of the market
- 6. Limited capability to create attractive designs

Thermoset composites proved a lack of flexibility to amend these barriers within reasonable time and cost



How can aluminium help you win the war against weight?









benchmarket in 2000: Aluminium trailer : 9.000 kg 55.000€ 6.000 kg Composittrailer : 65.000€

benchmarket in 2004: Aluminium trailer : 7.800 kg 48.000€ Composittrailer : 6.000 kg 65.000€

Competition did not come from composite but from aluminium lobby



>>>



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ALUMINIUN



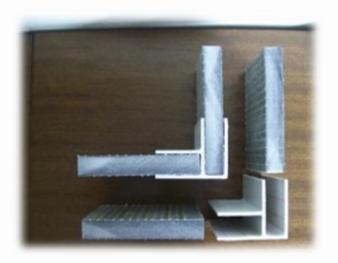


Complexity in joining

Impossible to maintain high quality joints within cost frame
 Impossible to repair out of the specs joints

Fatigue in glue









Integration difficulties of auxiliary parts

> Auxiliary parts are designed to join with metal structures, not adapted for gluing.









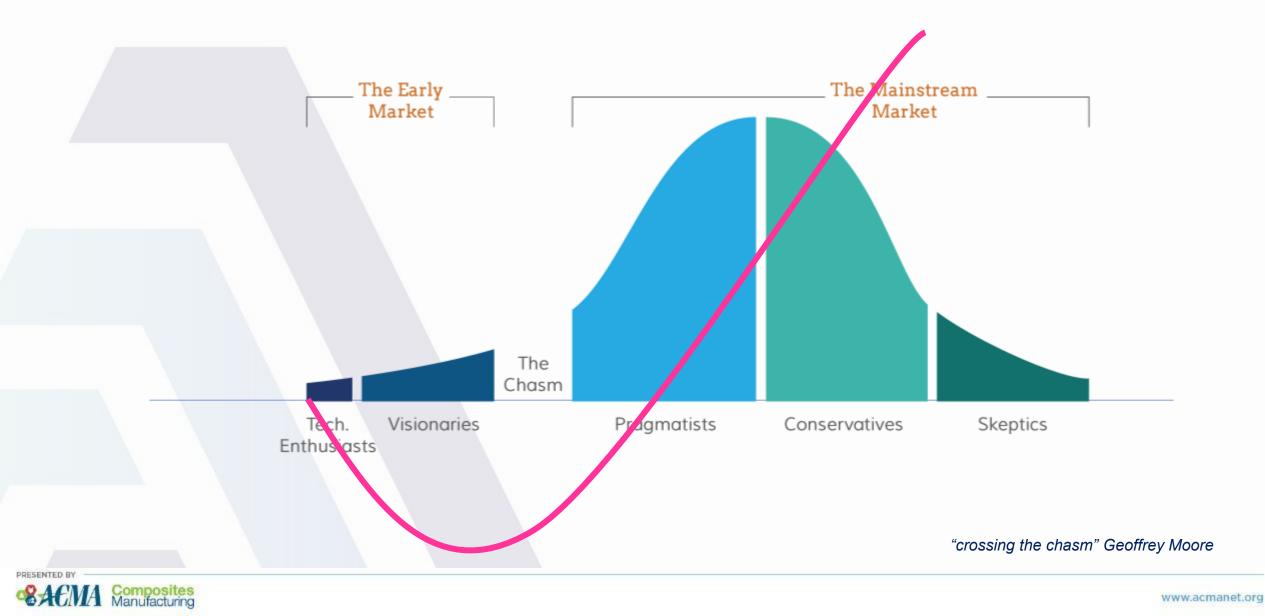
Limited repair capabilities

- Rough handling of transportation equipment
- > Some damages are impossible to repair
- Repair requires specialized shops.

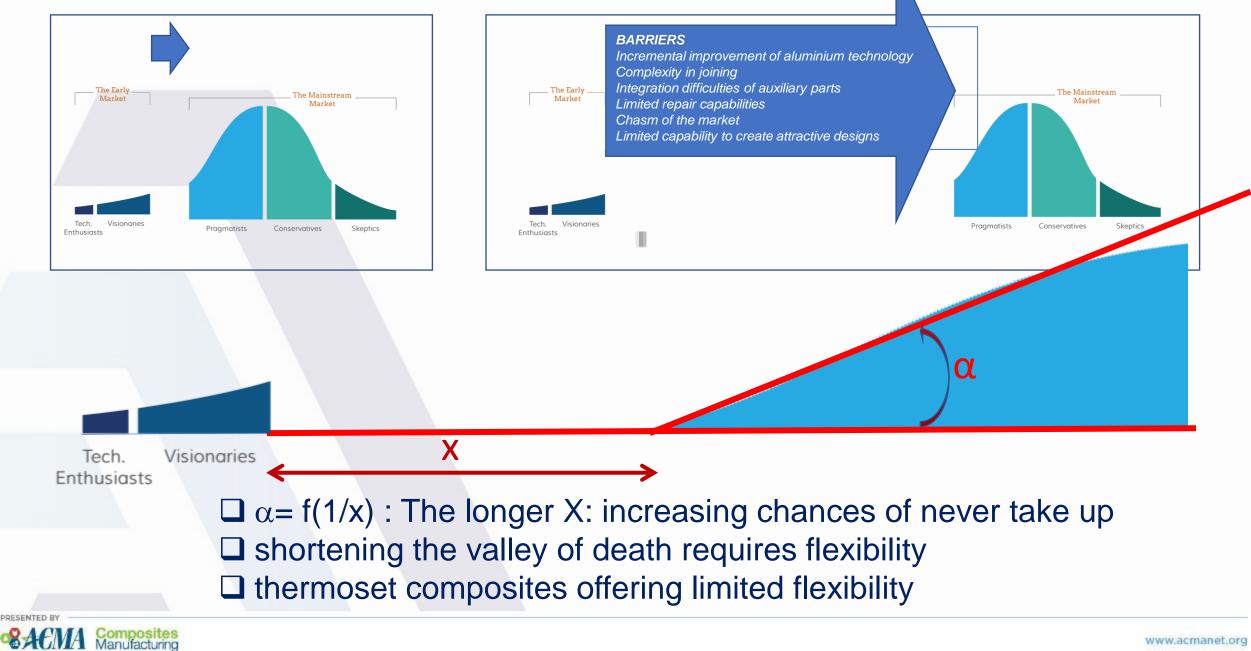




Classic model of chasm of innovation









Icons quotes



Brand Goldsworthy: Long term vision

After looking to the trailer video in 2002, "My dear friend, your project will only be successful once you switch to thermoplastics"



Clem Hiel 2002: Near Term Reality

"Jan, slow down, thermoplastic composite technology is not ready yet."



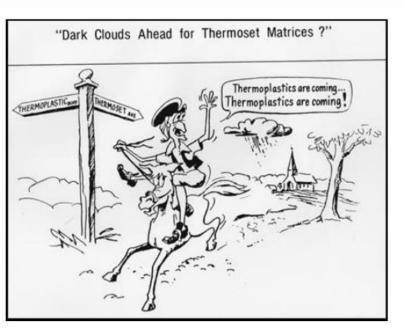


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THERMOPLASTICS TECHNOLOGY IS READY!!

for implementation in transportation equipment overcoming the barriers by taking into account the learnings



The winner is whoever can profitably produce that part within Spec at the lowest overall cost to the customer.



- PA composites
 - Gap between glass/PP and carbon/PE,PEEK in structural application

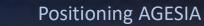
High tech production technologies

- welding instead of gluing
- forming instead of expensive constructions
- flexible design for implementing auxiliary parts

Adapting technology from aerospace

Thermoset Production area is completely different from a Thermoplastic Production area







POSITIONING AGESIA

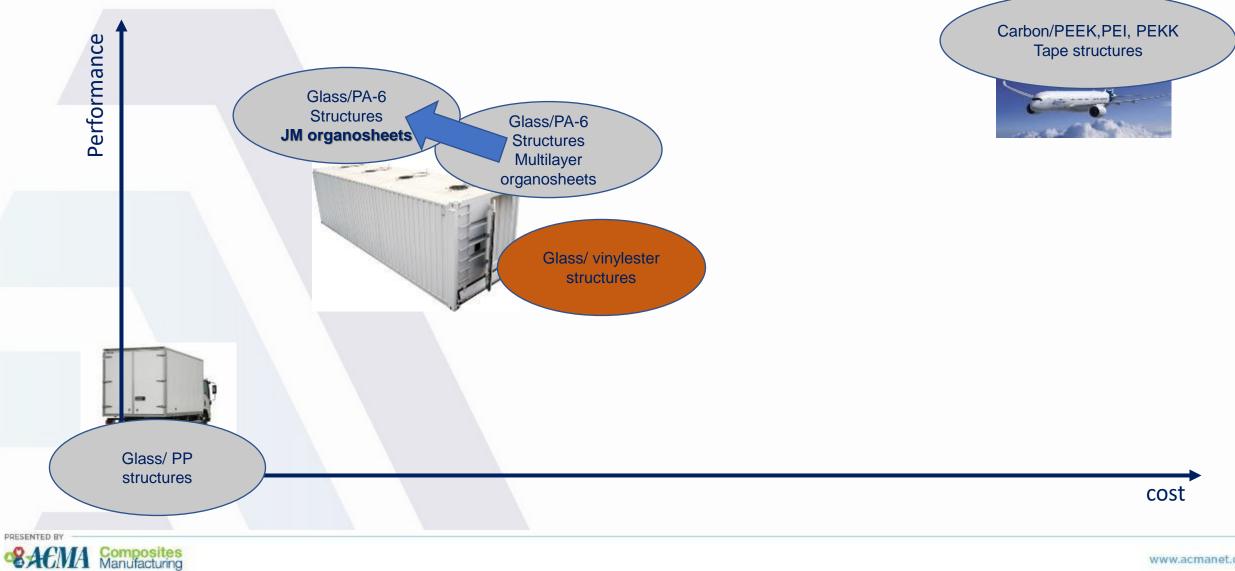


Carbon/PEEK,PEI, PEKK Tape structures





IMPROVED POSITIONING AGESIA





SEARCH FOR GLASS / PA MATERIALS

Agesia's organosheet requirements:

- High fibre content
- Flexible fibre lay-up design
- Impact resistance
- Very low creep
- High Temperature resistance
- Minimum water absorption
- Recyclable





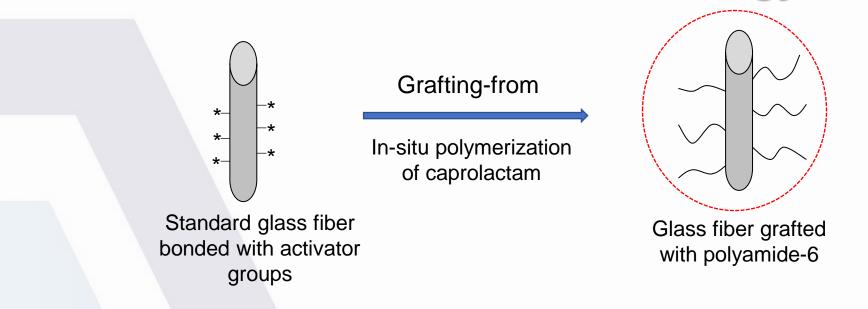
Multilayer UD/tape organosheet versus JM organosheet

- Continuous woven fabric
- Continuous non-crimped fabric (also known as MAX)
- Chopped roving



THERMOPL

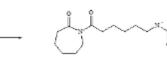
JM Reactive Glass Technology

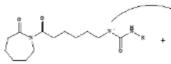


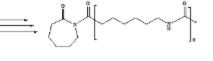
Polyamide 6 via in-situ polymerization of caprolactam results in a strong covalent bonding at fiber-matrix interface

Activator

Sodium Caprolactam







Caprolactam

Polyamide-6

Courtesy of Johns Manville





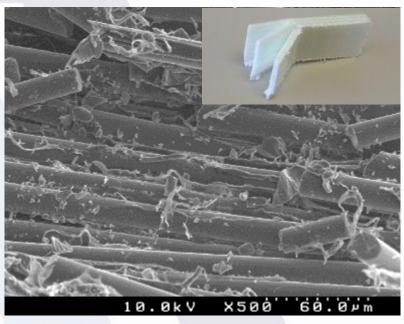


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Composites Manufacturing

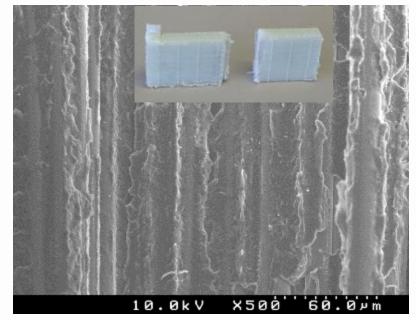
IMPACT RESISTANCE

Standard Non-Reactive Glass



Weak fiber-resin bonding; Failure at fiber/matrix interface

JM Reactive Glass StarRov® 886

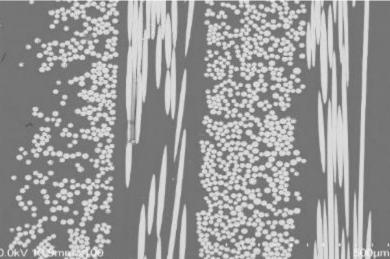


Strong fiber-resin bonding Failure in resin matrix Courtesy of Johns Manville

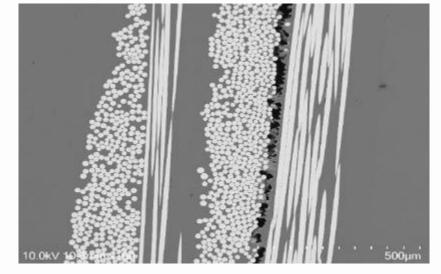


MULTILAYER VERSUS JM

JM Organosheet



Commercial Organosheet



Courtesy of Johns Manville

No voids: optimal matrix





Thermoset composite engineering principles by JV

- **Create mass reproducible components**
- □ Integrate the needed functions
- □ Use sandwich panels (3D stitched) as structural elements
- Use pultruded profiles as connectors
- Design "dummy proof" glue connections
- Avoid delamination by designing glue surfaces in load direction
- Minimalize rivets and bolts





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Costly tools

- No flexibility for modifications after design
- Achilles heel: glue

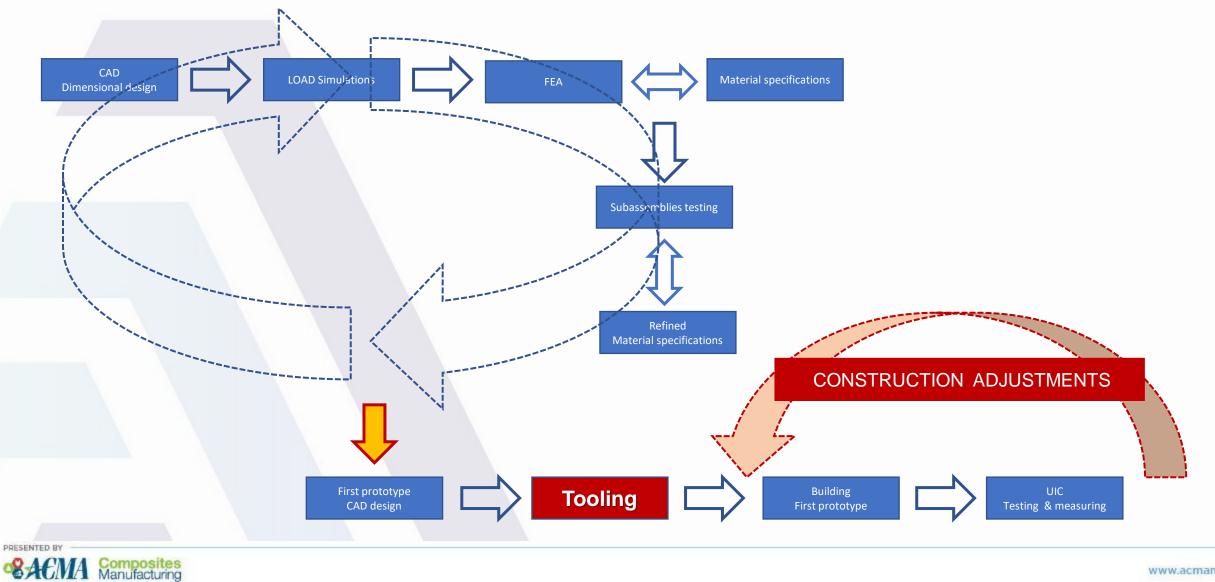
Auxiliary parts connections need interfaces (adding weight and cost)

Engineering advantages with thermoplastic composites

- No need of costly tooling
- Increased flexibility of design and redesign
- Welding and forming capabilities
- Connections for auxiliary parts can be integrated
- Aesthetic design "use alike" and "look alike"

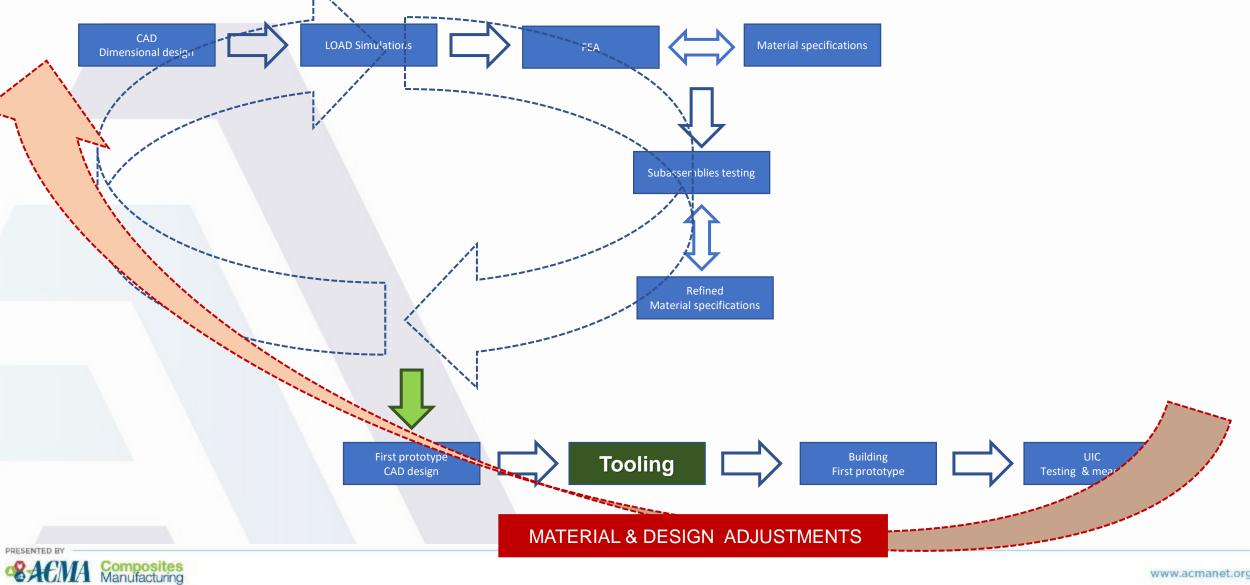


prototyping cycle with thermoset





prototyping cycle with thermoplast





AGESIA' S MISSION

By reducing weight and by developing recyclable systems, Agesia wants to reduce carbon emissions and pave the way for more sustainable logistic systems.





AGESIA' S VISION

AGESIA values long-term collaborations greatly. To mastermind sustainable logistics, transportation and shipping methods, AGESIA strongly believes in cocreation based on a continuous customer and user input.





AGESIA DEVELOPS

Production technology
 Structural components such as sandwich panels and beams.
 Dynamic loaded structures e.g. containers, aerospace tooling,.....

AGESIA covers the process from the feasibility study up to the technology level needed for serial production.





FOOD FOR THOUGHT

Non-aerospace thermoplastic composite applications

facilitates the acceptance of thermoplastic composites into aerospace industry!







Thank you

www. Agesia.com jan.verhaeghe@agesia.com



