



AMERICAN COMPOSITES MANUFACTURERS ASSOCIATION

ACMA 1Q25 Pulse of the Industry Survey



Release: January 15, 2025 Compiled by Vault Consulting, LLC

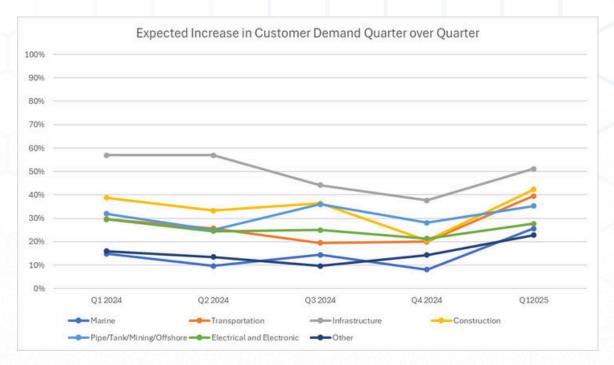
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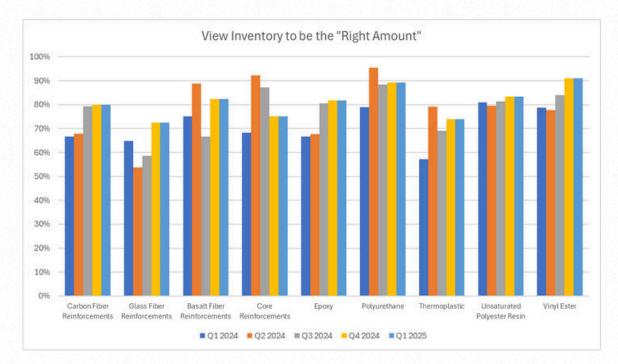
Summary of Key Findings

- **Expected Customer Demand**: Increases in expected customer demand for each of the market segments rebounded in 1Q25. Expected demand in the Construction and Transportation segments increased the most, 20 percentage points each, **this quarter**.
- **Stability of Product Lead Time:** While total respondents believe lead time is quite stable for all product inputs, these levels did drop somewhat this quarter. Only Carbon Fiber Reinforcements and Thermoplastics saw increases in perceived lead time stability, although perceptions for each of these product inputs are more volatile.
- "**Right Amount**" of Inventory: Perceptions of inventory levels being at the "right amount" for each of the product inputs is unchanged from 4Q24 to 1Q25.
- Importance of Issues:
- •Supply Chain Disruptions are of greatest importance, 85%, to total respondents this quarter. This is comparabe to levels seen a year ago.
- •Breaking out Hiring and Training into 3 distinct groups, "Retention" is the issue that rises to the top with 81% of respondents reporting this as important to their business. "Hiring" is important to 76% while 72% rate "Training" as important.
- •71% of respondents also report that "Tariffs on Inputs" is extremely/very important.
- **Supply Chain Disruptions** are expected in all categories, with most expecting to see this with fibers suppliers, resins suppliers and specialized chemicals suppliers.
- •
- This quarter, two new annual questions were added to better understand how members are making decisions for their business.
 - One is how important are different economic indicators to determining growth or decline in the industry. Just over 78% of respondents report Interest Rates are extremely/very important to their business with two-thirds indicating Inflation is an important indicator.
 - The second question is how likely is your business to **invest in capital expenditures** this year. Just ove**r three-quarters** of respondents report they are likely to invest this year, with **41%** saying they are **very likely** to do so.



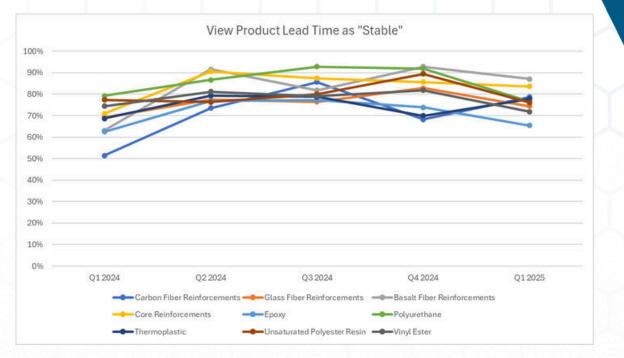


What is the outlook for customer demand in North America in the current quarter compared to the prior quarter for the following markets? Please only answer for markets for which you have knowledge.

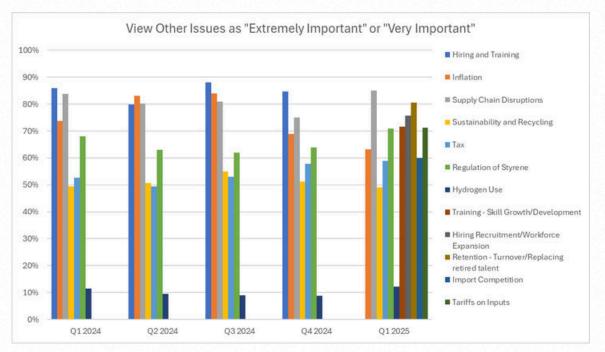


Using a scale of 1 to 5 where"1" mean extremely low inventory, "3" means the right amount, and "5" means extremely high inventory, how do you view inventory for the following inputs? Please only answer for products for which you have knowledge.





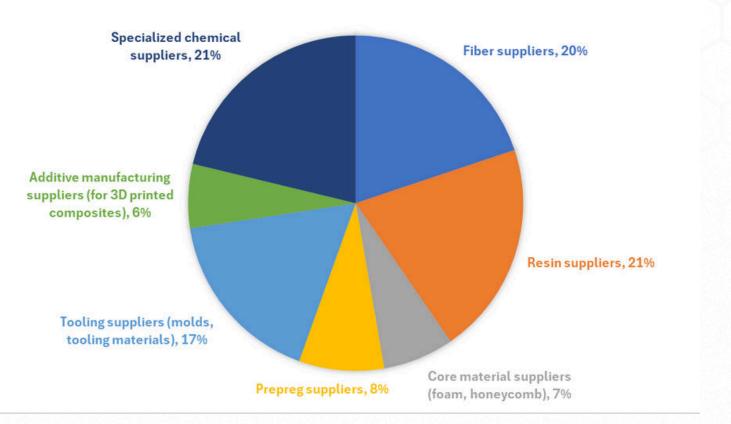
What is the current lead time for the following inputs? Please only answer for products for which you have knowledge.



*Hiring and Training expanded to new categories (1) Hiring Recruitment/Workforce Expansion (2) Trainin (3) Retention in Q1 2025) Based on what you have read and heard, how important do you consider each of the following issues to your company?



SUPPLY CHAIN DISRUPTION



Please select ALL of the following supplier categories in which you expect supply chain disruptions.

Table continued on next page

ACMA 1Q25 PULSE OF THE INDUSTRY SURVEY



Survey Question:

Please select ALL of the following supplier categories in which you expect supply chain disruptions.

*Darker shading represents the higher responses by market segment. Shading does not represent statistical significance.

Survey Question: Please select ALL of the following supplier categories in which you expect supply chain disruptions.

Overall	
Supplier	
Fiber suppliers	20%
Resin suppliers	21%
Core material suppliers (foam, honeycomb)	7%
Prepreg suppliers	8%
Tooling suppliers (molds, tooling materials)	17%
Additive manufacturing suppliers (for 3D printed composites)	6%
Specialized chemical suppliers	21%
Total	100%

Com	pany Cou	nt
	27	
	28	
	9	
	10	
	23	
	8	
	29	
	59	

Manufacturer	
Supplier	
Fiber suppliers	20%
Resin suppliers	22%
Core material suppliers (foam, honeycomb)	7%
Prepreg suppliers	7%
Tooling suppliers (molds, tooling materials)	20%
Additive manufacturing suppliers (for 3D printed composites)	5%
Specialized chemical suppliers	20%
Total	100%

1	Company Count
Г	19
Е	21
E	7
Γ	7
E	19
Γ	5
Г	19
E	43

.

Supplier / Distributor	
Supplier	
Fiber suppliers	22%
Resin suppliers	19%
Core material suppliers (foam, honeycomb)	5%
Prepreg suppliers	8%
Tooling suppliers (molds, tooling materials)	11%
Additive manufacturing suppliers (for 3D printed composites)	8%
Specialized chemical suppliers	27%
Total	100%

Con	npany Cou	nt
	8	
	7	
	2	
	3	
	4	
	3	
	10	
	12	



Survey Question:

Please select ALL of the following supplier categories in which you expect supply chain disruptions.

Affiliate	
Supplier	
Fiber suppliers	17%
Resin suppliers	17%
Core material suppliers (foam, honeycomb)	8%
Prepreg suppliers	17%
Tooling suppliers (molds, tooling materials)	17%
Additive manufacturing suppliers (for 3D printed composites)	8%
Specialized chemical suppliers	17%
Total	100 %

Company Count	
2	
2	
1	
2	
2	
1	
2	
4	

Small: 1 - 10 Employees	
Supplier	
Fiber suppliers	21%
Resin suppliers	14%
Core material suppliers (foam, honeycomb)	14%
Prepreg suppliers	14%
Tooling suppliers (molds, tooling materials)	14%
Additive manufacturing suppliers (for 3D printed composites)	7%
Specialized chemical suppliers	14%
Total	100%

Medium: 11 - 100 Employees	
Supplier	
Fiber suppliers	21%
Resin suppliers	26%
Core material suppliers (foam, honeycomb)	13%
Prepreg suppliers	8%
Tooling suppliers (molds, tooling materials)	13%
Additive manufacturing suppliers (for 3D printed composites)	5%
Specialized chemical suppliers	13%
Total	100%

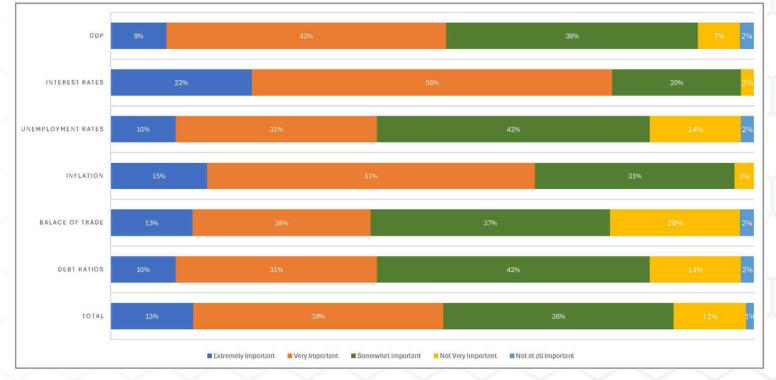
Large: 101+ Employees	
Supplier	
Fiber suppliers	19%
Resin suppliers	19%
Core material suppliers (foam, honeycomb)	3%
Prepreg suppliers	7%
Tooling suppliers (molds, tooling materials)	19%
Additive manufacturing suppliers (for 3D printed composites)	6%
Specialized chemical suppliers	26%
Total	100%

Con	npany Co	unt
	3	
	2	
	2	
	2	
	2	
	1	
	2	
	4	

Com	ipany Co	unt
	8	
	10	
	5	
	3	
	5	
	2	
	5	
	14	

Company Co	unt
18	
18	
3	
7	
18	
6	
24	
41	





ECONOMIC INDICATORS

Annual Survey Question: How important are the following economic indicators for your business to determine the growth or decline of the industry?

Overall							
Indicator	Extremely Important	Very Important	Somewhat Important	Not Very Important	Not at all Important		
GDP	9%	43%	39%	7%	2%		
Interest Rates	22%	56%	20%	2%	0%		
Unemployment Rates	10%	31%	42%	14%	2%		
Inflation	15%	51%	31%	3%	0%		
Balace of Trade	13%	28%	37%	20%	2%		
Debt Ratios	10%	31%	42%	14%	2%		
Total	13%	39%	36%	11%	1%		

Con	npany C	ount
	88	
	95	
	94	
	96	
	91	
	94	
	101	

Manufacturer							
Indicator	Extremely Important	Very Important	Somewhat Important	Not Very Important	Not at all Important		
GDP	8%	12%	14%	5%	0%		
Interest Rates	18%	18%	7%	0%	0%		
Unemployment Rates	12%	9%	15%	12%	0%		
Inflation	15%	16%	10%	2%	0%		
Balace of Trade	8%	10%	11%	25%	14%		
Debt Ratios	8%	7%	14%	22%	14%		
Total	69%	73%	72%	65%	29%		

Supplier/Distributor							
Indicator	Extremely Important	Very Important	Somewhat Important	Not Very Important	Not at all Important		
GDP	3%	6%	2%	2%	14%		
Interest Rates	12%	6%	2%	0%	0%		
Unemployment Rates	1%	4%	4%	6%	14%		
Inflation	5%	6%	4%	2%	0%		
Balace of Trade	8%	1%	5%	3%	14%		
Debt Ratios	1%	2%	6%	9%	0%		
Total	31%	25%	24%	22%	43%		

Company Col
65
69
70
70
68
66
70

Com	npany C	ount
	23	
	26	
	24	
	26	
	23	
	24	
	26	

ACMA 1Q25 PULSE OF THE INDUSTRY SURVEY



Affiliate						
Indicator	Extremely Important	Very Important	Somewhat Important	Not Very Important	Not at all Important	
GDP	0%	0%	0%	3%	14%	
Interest Rates	0%	1%	0%	3%	0%	
Unemployment Rates	0%	0%	0%	3%	14%	
Inflation	0%	0%	1%	2%	0%	
Balace of Trade	0%	0%	1%	2%	0%	
Debt Ratios	0%	0%	0%	2%	0%	
Total	0%	2%	4%	14%	29%	

Small: 1 - 10 Employees							
Indicator	Extremely Important	Very Important	Somewhat Important	Not Very Important	Not at all Important		
GDP	0%	1%	1%	2%	0%		
Interest Rates	1%	2%	0%	0%	0%		
Unemployment Rates	0%	0%	1%	2%	14%		
Inflation	0%	1%	1%	0%	0%		
Balace of Trade	0%	1%	0%	2%	0%		
Debt Ratios	0%	0%	1%	0%	0%		
Total	1%	5%	6%	5%	14%		

Medium: 11 - 100 Employees							
Indicator	Extremely Important	Very Important	Somewhat Important	Not Very Important	Not at all Important		
GDP	5%	2%	4%	5%	14%		
Interest Rates	7%	5%	3%	2%	0%		
Unemployment Rates	4%	3%	4%	6%	0%		
Inflation	8%	5%	3%	0%	0%		
Balace of Trade	4%	2%	3%	11%	0%		
Debt Ratios	3%	3%	3%	11%	0%		
Total	31%	20%	21%	34%	14%		

2		12021	
Large:	101 +	Empl	lovees

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Indicator	Extremely Important	Very Important	Somewhat Important	Not Very Important	Not at all Important
GDP	5%	15%	13%	3%	14%
Interest Rates	22%	18%	6%	2%	0%
Unemployment Rates	9%	10%	14%	14%	14%
Inflation	12%	17%	10%	5%	0%
Balace of Trade	12%	8%	13%	17%	29%
Debt Ratios	7%	6%	16%	22%	14%
Total	68%	75%	72%	62%	71%

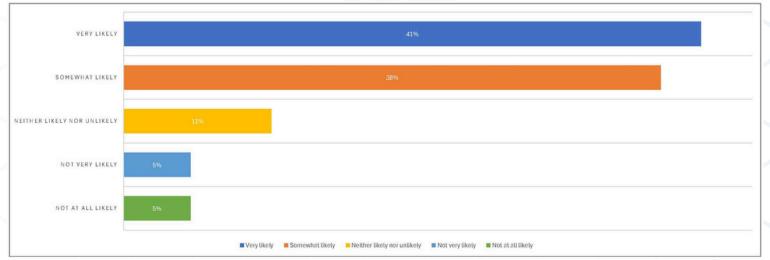
Compa	ny Count
	4
	5
3	5
3	4
3	3
	3
3	5

Cor	npany C	count
	5	
	6	
	6	
	5	
	4	
	4	
	6	

Com	pany Co	ount
	21	
	23	
	23	
	24	
	22	
	22	
	24	



CAPITAL EXPENDITURES

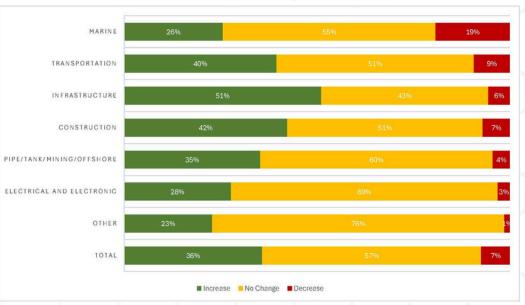


Annual Survey Question: How likely are you to invest in capital equipment expenditures in the next 12 months?

Category	Very likely	Somewhat likely	Neither likely nor unlikely	Not very likely	Not at all likely
Manufacturer	47%	39%	10%	4%	0%
Supplier / Distributor	28%	44%	16%	8%	4%
Affiliate	29%	14%	0%	0%	57%
Small: 1 - 10 Employees	13%	50%	0%	0%	38%
Medium: 11 - 100 Employees	29%	46%	13%	8%	4%
Large: 101+ Employees	49%	35%	11%	4%	1%
Total	41%	38%	11%	5%	5%

Com	pany Co	Int
	72	
	25	
	7	
	8	
	24	
	72	
	104	





Customer Demand in Q2 2025 Compared with Q1 2025

Survey Question: What is the outlook for customer demand in North America in the current quarter compared to the prior quarter for the following markets? Please only answer for markets for which you have knowledge.

Market	Increase	No Change	Decrease
Marine	26%	55%	19%
Transportation	40%	51%	9%
Infrastructure	51%	43%	6%
Construction	42%	51%	7%
Pipe/Tank/Mining/Offshore	35%	60%	4%
Electrical and Electronic	28%	69%	3%
Other	23%	76%	1%
Total	36%	57%	7%

Co	Company Count		
	73		
	81		
	83		
	80		
	63		
	59		
	65		
	109		

Manufacturer

Market	Increase	No Change	Decrease
Marine	25%	54%	21%
Transportation	47%	42%	11%
Infrastructure	50%	45%	5%
Construction	45%	50%	5%
Pipe/Tank/Mining/Offshore	36%	62%	2%
Electrical and Electronic	28%	70%	3%
Other	25%	75%	0%
Total	38%	55%	7%

Company Count
48
55
60
58
42
40
44
75

Supplier / Distributor

Market	Increase	No Change	Decrease
Marine	28%	60%	12%
Transportation	27%	69%	4%
Infrastructure	48%	48%	4%
Construction	36%	55%	9%
Pipe/Tank/Mining/Offshore	33%	62%	5%
Electrical and Electronic	26%	74%	0%
Other	19%	81%	0%
Total	31%	64%	5%

Company Count		
25		
26		
23		
22		
21		
19		
21		
27		



Affiliate				
Market	Increase	No Change	Decrease	
Marine	20%	40%	40%	
Transportation	20%	60%	20%	
Infrastructure	71%	14%	14%	
Construction	40%	40%	20%	
Pipe/Tank/Mining/Offshore	40%	40%	20%	
Electrical and Electronic	33%	50%	17%	
Other	20%	60%	20%	
Total	37%	42%	21%	

Compan	y Count
5	í.
5	
7	
5	
5	
6	
5	
7	

Market	Increase	No Change	Decrease
Marine	0%	50%	50%
Transportation	0%	75%	25%
Infrastructure	43%	43%	14%
Construction	0%	75%	25%
Pipe/Tank/Mining/Offshore	25%	50%	25%
Electrical and Electronic	20%	60%	20%
Other	20%	60%	20%
Total	18%	58%	24%

С	ompany Cou	Int
	4	
	4	
	7	
	4	
	4	
	5	
	5	
	8	

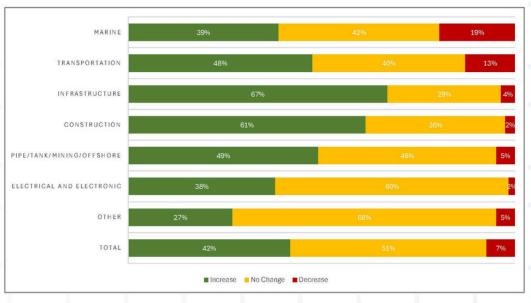
Medium: 11 - 100 Employees			
Market	Increase	No Change	Decrease
Marine	21%	57%	21%
Transportation	50%	39%	11%
Infrastructure	42%	47%	11%
Construction	42%	42%	16%
Pipe/Tank/Mining/Offshore	43%	57%	0%
Electrical and Electronic	45%	55%	0%
Other	15%	85%	0%
Total	38%	53%	9%

Market	Increase	No Change	Decrease
Marine	28%	55%	17%
Transportation	39%	53%	8%
Infrastructure	55%	42%	3%
Construction	45%	52%	3%
Pipe/Tank/Mining/Offshore	34%	62%	4%
Electrical and Electronic	24%	73%	2%
Other	25%	75%	0%
Total	37%	58%	5%

C	Company Count	
	14	
	18	
	19	
	19	
	14	
	11	
	13	
	25	

Compa	ny Count
6	60
e	64
e	64
e	62
5	50
4	19
5	52
7	76





Customer Demand in North American 2025 vs 2024

Survey Question: What is the outlook for customer demand in North America in 2025 compared to 2024 in the following markets? Please only answer for markets for which you have knowledge.

Market	Increase	No Change	Decrease
Marine	39%	42%	19%
Transportation	48%	42%	13%
Infrastructure	67%	29%	4%
Construction	61%	36%	2%
Pipe/Tank/Mining/Offshore	49%	46%	5%
Electrical and Electronic	38%	60%	2%
Other	27%	68%	5%
Total	42%	51%	7%

Company Count	
68	
82	
79	
79	
59	
58	
59	
106	

Manufacturer				
Market	Increase	No Change	Decrease	
Marine	33%	42%	26%	
Transportation	50%	36%	14%	
Infrastructure	64%	32%	4%	
Construction	61%	37%	2%	
Pipe/Tank/Mining/Offshore	47%	50%	3%	
Electrical and Electronic	44%	56%	0%	
Other	26%	72%	3%	
Total	48%	45%	7%	

	Company Count		
	43		
	56		
	56		
	57	1	
	38		
	39		
0	39		
	73		

Supplier / Distributor

Market	Increase	No Change	Decrease
Marine	52%	40%	8%
Transportation	46%	46%	8%
Infrastructure	74%	26%	0%
Construction	64%	36%	0%
Pipe/Tank/Mining/Offshore	57%	38%	5%
Electrical and Electronic	32%	68%	0%
Other	35%	60%	5%
Total	52%	44%	4%

Comp	any Count
	25
	26
	23
	22
	21
	19
-	20
	27



Affiliate				
Market	Increase	No Change	Decrease	
Marine	25%	50%	25%	
Transportation	25%	50%	25%	
Infrastructure	67%	17%	17%	
Construction	50%	25%	25%	
Pipe/Tank/Mining/Offshore	25%	50%	25%	
Electrical and Electronic	20%	60%	20%	
Other	0%	75%	25%	
Total	32%	45%	23%	

(Company Count	
	4	
	4	
	6	
	4	
	4	
	5	
	4	
	6	

Market	Increase	No Change	Decrease
Marine	0%	33%	67%
Transportation	0%	67%	33%
Infrastructure	50%	33%	17%
Construction	0%	67%	33%
Pipe/Tank/Mining/Offshore	33%	33%	33%
Electrical and Electronic	25%	50%	25%
Other	25%	50%	25%
Total	23%	46%	31%

Company Count
3
3
6
3
3
4
4
7

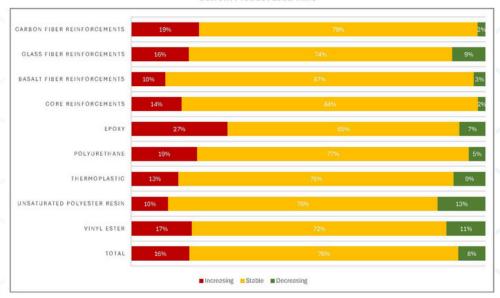
Medium: 11 - 100 Employees				
Market	Increase	No Change	Decrease	
Marine	36%	50%	14%	
Transportation	56%	39%	6%	
Infrastructure	59%	29%	12%	
Construction	67%	33%	0%	
Pipe/Tank/Mining/Offshore	69%	31%	0%	
Electrical and Electronic	50%	50%	0%	
Other	17%	83%	0%	
Total	52%	43%	5%	

Market	Increase	No Change	Decrease
Marine	42%	40%	18%
Transportation	48%	38%	14%
Infrastructure	71%	29%	0%
Construction	63%	35%	2%
Pipe/Tank/Mining/Offshore	45%	51%	4%
Electrical and Electronic	36%	64%	0%
Other	30%	66%	4%
Total	49%	45%	6%

Company Count
14
18
17
18
13
12
12
24

Co	Company Count	
	55	
	65	
	62	
	62	
	47	
	47	
	47	
	75	





Current Product Lead Time

Survey Question: What is the current lead time for the following inputs? Please only answer for products for which you have knowledge.

Overall				
Product	Increasing	Stable	Decreasing	
Carbon Fiber Reinforcements	19%	79%	2%	
Glass Fiber Reinforcements	16%	74%	9%	
Basalt Fiber Reinforcements	10%	87%	3%	
Core Reinforcements	14%	84%	2%	
Epoxy	27%	65%	7%	
Polyurethane	19%	77%	5%	
Thermoplastic	13%	78%	9%	
Unsaturated Polyester Resin	10%	76%	13%	
Vinyl Ester	17%	72%	11%	
Total	16%	76%	8%	

Company Count	
44	
83	
30	
47	
53	
42	
41	
66	
63	
97	

Manufacturer

Product	Increasing	Stable	Decreasing
Carbon Fiber Reinforcements	16%	84%	0%
Glass Fiber Reinforcements	17%	73%	10%
Basalt Fiber Reinforcements	5%	89%	5%
Core Reinforcements	11%	89%	0%
Epoxy	29%	63%	7%
Polyurethane	23%	70%	7%
Thermoplastic	7%	86%	7%
Unsaturated Polyester Resin	13%	73%	15%
Vinyl Ester	20%	67%	13%
Total	17%	76%	8%

Company Count	
32	
63	
19	
37	
41	
30	
29	
48	
46	
68	

I

Supplier / Distributor

Product	Increasing	Stable	Decreasing
Carbon Fiber Reinforcements	33%	67%	0%
Glass Fiber Reinforcements	10%	85%	5%
Basalt Fiber Reinforcements	18%	82%	0%
Core Reinforcements	30%	70%	0%
Epoxy	25%	75%	0%
Polyurethane	8%	92%	0%
Thermoplastic	25%	75%	0%
Unsaturated Polyester Resin	6%	83%	11%
Vinyl Ester	6%	88%	6%
Total	16%	81%	3%

Company Count
12
20
11
10
12
12
12
18
17
25



Product	Increasing	Stable	Decreasing
Carbon Fiber Reinforcements	0%	67%	33%
Glass Fiber Reinforcements	33%	33%	33%
Basalt Fiber Reinforcements	0%	100%	0%
Core Reinforcements	0%	50%	50%
Ероху	0%	50%	50%
Polyurethane	0%	100%	0%
Thermoplastic	25%	25%	50%
Unsaturated Polyester Resin	0%	100%	0%
Vinyl Ester	100%	0%	0%
Total	17%	50%	33%

Company Count	
3	
3	
1	
2	
2	
1	
4	
1	
1	
4	- 63

Product	Increasing	Stable	Decreasing
Carbon Fiber Reinforcements	0%	75%	25%
Glass Fiber Reinforcements	20%	60%	20%
Basalt Fiber Reinforcements	0%	100%	0%
Core Reinforcements	25%	50%	25%
Ероху	40%	40%	20%
Polyurethane	0%	100%	0%
Thermoplastic	33%	33%	33%
Unsaturated Polyester Resin	0%	100%	0%
Vinyl Ester	0%	100%	0%
Total	20%	60%	20%

Company Count		
	4	
	5	
	1	
	4	
	5	
	1	
	3	
	1	
	1	
	6	

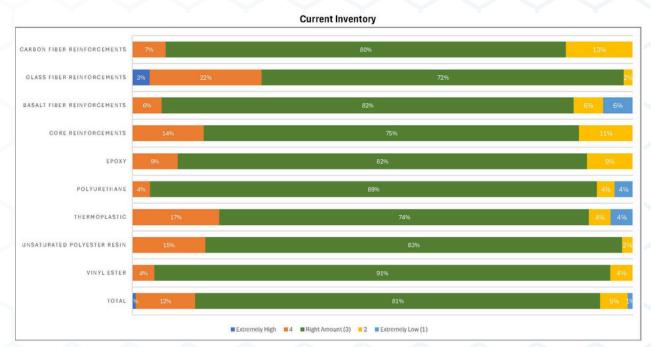
Medium: 11-100 Employees			
Product	Increasing	Stable	Decreasing
Carbon Fiber Reinforcements	18%	82%	0%
Glass Fiber Reinforcements	23%	64%	14%
Basalt Fiber Reinforcements	13%	75%	13%
Core Reinforcements	21%	79%	0%
Ероху	40%	50%	10%
Polyurethane	25%	63%	13%
Thermoplastic	11%	89%	0%
Unsaturated Polyester Resin	8%	75%	17%
Vinyl Ester	38%	46%	15%
Total	22%	68%	9%

Company Count		
	11	
	22	
	8	
	14	
	10	
	8	
	9	
	12	
	13	
	23	

Product	Increasing	Stable	Decreasing
Carbon Fiber Reinforcements	22%	78%	0%
Glass Fiber Reinforcements	14%	80%	7%
Basalt Fiber Reinforcements	9%	91%	0%
Core Reinforcements	10%	90%	0%
Ероху	23%	73%	5%
Polyurethane	18%	79%	3%
Thermoplastic	12%	79%	9%
Unsaturated Polyester Resin	11%	76%	13%
Vinyl Ester	12%	78%	10%
Total	14%	79%	6%

Col	mpany Co	ount
	32	
	59	
	22	
	31	
	40	
	34	
	33	
	54	
	50	
	68	





Survey Question: Using a scale of 1 to 5 where "1" means extremely low inventory, "3" means the right amount, and "5" means extremely high inventory, how do you view inventory for the following inputs? Please only answer on products for which you have knowledge.

Right Amount (3)

61%

73%

2

19%

4%

6%

7%

19%

0%

4%

2%

10%

8%

Extremely Low (1)

0%

0%

0%

0%

0%

0%

0%

0%

0%

0%

Product	Extremely High	4	Right Amount (3)	2	Extremely Low (1)
Carbon Fiber Reinforcements	0%	7%	80%	13%	0%
Glass Fiber Reinforcements	3%	22%	72%	2%	0%
Basalt Fiber Reinforcements	0%	6%	82%	6%	6%
Core Reinforcements	0%	14%	75%	11%	0%
Ероху	0%	9%	82%	9%	0%
Polyurethane	0%	4%	89%	4%	4%
Thermoplastic	0%	17%	74%	4%	4%
Unsaturated Polyester Resin	0%	15%	83%	2%	0%
Vinyl Ester	0%	4%	91%	4%	0%
Total	1%	12%	81%	5%	1%

4

11%

24%

0%

7%

16%

20%

35%

21%

17%

18%

Extremely High

0%

4%

6%

0%

0%

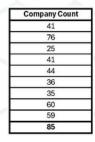
0%

0%

5%

2%

2%



Co	ompany Cou	nt
	27	
	55	
	16	
	30	
	32	
	25	
	23	
	42	
	42	
	60	

С	ompany Coun
	14
	21
	9
	11
	12
	11
	12
	18
	17
	25

Supplier / Distributor

Manufacturer Product

Carbon Fiber Reinforcements

Glass Fiber Reinforcements

Basalt Fiber Reinforcements

Unsaturated Polyester Resin

Core Reinforcements

Thermoplastic

Vinyl Ester

Epoxy Polyurethane

Total

Product	Extremely High	4	Right Amount (3)	2	Extremely Low (1)
Carbon Fiber Reinforcements	0%	14%	71%	14%	0%
Glass Fiber Reinforcements	10%	29%	52%	10%	0%
Basalt Fiber Reinforcements	0%	0%	100%	0%	0%
Core Reinforcements	0%	0%	91%	9%	0%
Ероху	17%	17%	67%	0%	0%
Polyurethane	9%	0%	73%	0%	18%
Thermoplastic	8%	17%	58%	8%	8%
Unsaturated Polyester Resin	0%	6%	89%	0%	6%
Vinyl Ester	0%	0%	88%	12%	0%
Total	5%	10%	75%	6%	3%



Affiliate							
Product	Extremely High	4	Right Amount (3)	2	Extremely Low (1)		
Carbon Fiber Reinforcements	0%	0%	0%	0%	100%		
Glass Fiber Reinforcements	0%	0%	0%	50%	50%		
Basalt Fiber Reinforcements	0%	0%	0%	0%	100%		
Core Reinforcements	0%	0%	0%	0%	100%		
Ероху	0%	0%	50%	0%	50%		
Polyurethane	0%	0%	50%	0%	50%		
Thermoplastic	0%	0%	0%	0%	100%		
Unsaturated Polyester Resin	0%	0%	0%	0%	100%		
Vinyl Ester	0%	0%	50%	50%	0%		
Total	0%	0%	20%	13%	67%		

Г	Company Count
Г	2
Г	2
Г	1
Г	1
Г	2
Г	2
Γ	2
Г	1
Г	2
г	2

	Company Count
Г	4
	4
	1
Γ	2
	3
	2
	2
	1
	2
Г	4

Comp	any Count
	7
	17
	3
	10
	7
	3
	4
	8
	10
-	18

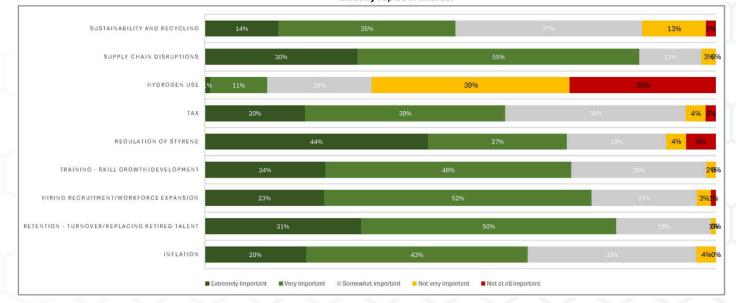
Co	mpany Co	ount
	32	
	57	
	22	
	30	
	36	
	33	
	31	
	52	
	49	
	65	

Small: 1 - 10 Employees Product Extremely High 4 Right Amount (3) 2 Extremely Low (1) 0% 0% 0% 25% **Carbon Fiber Reinforcements** Glass Fiber Reinforcements 0% 0% 0% 25% **Basalt Fiber Reinforcements** 0% 0% 0% 0% Core Reinforcements 0% 0% 0% 0% 0% 0% Epoxy 339 0% Polyurethane 0% 0% Thermoplastic 0% 0% 0% Unsaturated Polyester Resin 0% 0% 100% 0% 0% Vinyl Ester 0% 0% 0% Total 0% 0% 67% 10% 24%

Medium: 11 - 100 Employees							
Product	Extremely High	4	Right Amount (3)	2	Extremely Low (1)		
Carbon Fiber Reinforcements	0%	0%	71%	14%	14%		
Glass Fiber Reinforcements	6%	6%	59%	29%	0%		
Basalt Fiber Reinforcements	0%	0%	67%	0%	33%		
Core Reinforcements	0%	0%	80%	10%	10%		
Ероху	14%	14%	29%	43%	0%		
Polyurethane	0%	0%	67%	0%	33%		
Thermoplastic	0%	0%	50%	25%	25%		
Unsaturated Polyester Resin	0%	25%	63%	0%	13%		
Vinyl Ester	0%	20%	50%	30%	0%		
Total	3%	9%	59%	20%	9%		

Large: 101+ Employees						
Product	Extremely High	4	Right Amount (3)	2	Extremely Low (1)	
Carbon Fiber Reinforcements	0%	16%	66%	19%	0%	
Glass Fiber Reinforcements	5%	32%	63%	0%	0%	
Basalt Fiber Reinforcements	5%	0%	91%	5%	0%	
Core Reinforcements	0%	7%	87%	7%	0%	
Epoxy	3%	17%	75%	6%	0%	
Polyurethane	3%	15%	79%	0%	3%	
Thermoplastic	3%	32%	58%	3%	3%	
Unsaturated Polyester Resin	4%	15%	77%	2%	2%	
Vinyl Ester	2%	10%	82%	6%	0%	
Total	3%	17%	74%	5%	1%	





Industry Topics of Interest

Survey Question: Based on what you have read and heard, how important do you consider each of the following issues to your company?

Table continued on next page

ACMA 1Q25 PULSE OF THE INDUSTRY SURVEY



Top Two Topics of Interest

Торіс	Percent Very or Extremely Important
Supply Chain Disruptions	12.33%
Retention - Turnover/Replacing retired talent	11.79%

*Top Two Topics calculated as the highest percentage of very or extremely important topics out of all very or extremely important responses.

Overall					
Topic	Extremely Important	Very important	Somewhat important	Not very important	Not at all important
Sustainability and Recycling	14%	35%	37%	13%	2%
Supply Chain Disruptions	30%	55%	12%	3%	0%
Hydrogen Use	1%	11%	20%	39%	29%
Tax	20%	39%	35%	4%	2%
Regulation of Styrene	44%	27%	19%	4%	6%
Training - Skill Growth/Development	24%	48%	26%	2%	0%
Hiring Recruitment/Workforce Expansion	23%	52%	21%	3%	1%
Retention - Turnover/Replacing retired talent	31%	50%	19%	1%	0%
Inflation	20%	43%	33%	4%	0%
Import Competition	26%	34%	27%	12%	1%
Tariffs on Inputs	31%	41%	19%	9%	1%

Manufacturer			1.		
Topic	Extremely Important	Very important	Somewhat important	Not very important	Not at all important
Sustainability and Recycling	14%	35%	38%	11%	3%
Supply Chain Disruptions	32%	60%	8%	0%	0%
Hydrogen Use	2%	14%	18%	41%	26%
Tax	21%	42%	34%	3%	0%
Regulation of Styrene	41%	33%	18%	3%	5%
Training - Skill Growth/Development	32%	49%	18%	1%	0%
Hiring Recruitment/Workforce Expansion	28%	57%	14%	1%	0%
Retention - Turnover/Replacing retired talent	39%	43%	17%	1%	0%
Inflation	19%	47%	31%	3%	0%
Import Competition	21%	35%	29%	14%	1%
Tariffs on Inputs	27%	43%	23%	8%	0%

Supplier / Distributor			-		
Topic	Extremely Important	Very important	Somewhat important	Not very important	Not at all important
Sustainability and Recycling	15%	38%	31%	15%	0%
Supply Chain Disruptions	27%	42%	23%	8%	0%
Hydrogen Use	0%	7%	22%	37%	33%
Тах	15%	33%	41%	4%	7%
Regulation of Styrene	52%	15%	19%	7%	7%
Training - Skill Growth/Development	0%	48%	48%	4%	0%
Hiring Recruitment/Workforce Expansion	4%	48%	37%	7%	4%
Retention - Turnover/Replacing retired talent	7%	74%	19%	0%	0%
Inflation	19%	37%	37%	7%	0%
Import Competition	37%	33%	26%	4%	0%
Tariffs on Inputs	37%	44%	11%	7%	0%

Co	mpany Co	unt
	104	
	107	
	98	
	102	
	103	
	106	
	107	
	108	
	106	
	105	
	108	

Co	mpany Co	unt
	72	
	75	
	66	
	71	
	73	
	73	
	74	
	75	
	72	
	72	
	75	

Con	npany Co	unt
	26	
	26	
	27	
	27	
	27	
	27	
	27	
	27	
	27	
	27	
	27	



Affiliate					
Topic	Extremely Important	Very important	Somewhat important	Not very important	Not at all important
Sustainability and Recycling	17%	17%	50%	17%	0%
Supply Chain Disruptions	17%	50%	17%	17%	0%
Hydrogen Use	0%	0%	40%	20%	40%
Тах	25%	25%	25%	25%	0%
Regulation of Styrene	33%	0%	67%	0%	0%
Training - Skill Growth/Development	33%	33%	33%	0%	0%
Hiring Recruitment/Workforce Expansion	50%	17%	33%	0%	0%
Retention - Turnover/Replacing retired talent	33%	33%	33%	0%	0%
Inflation	29%	29%	43%	0%	0%
Import Competition	33%	33%	0%	33%	0%
Tariffs on Inputs	50%	0%	0%	33%	17%

Cor	npany C	ount
	6	
	6	
	5	
	4	
	3	
	6	
	6	
	6	
	7	
	6	
	6	

Г	Company Count
	7
Г	7
	6
	6
	5
Г	7
	7
	7
	8
	7
Г	7

	Company Count
1	24
	25
	21
	24
	24
	24
	25
	25
	24
	23
	25

Co	mpany Co	unt
	73	
	75	
	71	
	72	
	74	
	74	
	74	
	74	
	74	
	74	
	76	

Small: 1 - 10 Employees Somewhat important Not at all important Topic Extremely Important Very important Not very important Sustainability and Recycling 14% 14% 14% 14% Supply Chain Disruptions 29% 29% 0% 0% Hydrogen Use 0% 0% 33% 33% 33% Тах 0% 0% 0% **Regulation of Styrene** 20% 20% 20% 20% 20% Training - Skill Growth/Development 14% 29% 0% 0% Hiring Recruitment/Workforce Expansion 29% 14% 0% 0% Retention - Turnover/Replacing retired talent 29% 29% 0% 0% 43% Inflation 38% 13% 0% 0% Import Competition 43% 14% 14% 0% 29% Tariffs on Inputs 29% 14% 14% 0%

Medium: 11 - 100 Employees							
Topic	Extremely Important	Very important	Somewhat important	Not very important	Not at all important		
Sustainability and Recycling	8%	21%	50%	21%	0%		
Supply Chain Disruptions	28%	56%	16%	0%	0%		
Hydrogen Use	0%	0%	10%	57%	33%		
Тах	29%	42%	29%	0%	0%		
Regulation of Styrene	46%	17%	17%	8%	13%		
Training - Skill Growth/Development	25%	54%	17%	4%	0%		
Hiring Recruitment/Workforce Expansion	24%	52%	20%	0%	4%		
Retention - Turnover/Replacing retired talent	36%	40%	24%	0%	0%		
Inflation	25%	42%	29%	4%	0%		
Import Competition	17%	22%	35%	26%	0%		
Tariffs on Inputs	24%	40%	24%	8%	4%		

Large: 101+ Employees							
Topic	Extremely Important	Very important	Somewhat important	Not very important	Not at all important		
Sustainability and Recycling	16%	41%	32%	10%	1%		
Supply Chain Disruptions	31%	57%	8%	4%	0%		
Hydrogen Use	1%	15%	23%	34%	27%		
Tax	14%	38%	40%	6%	3%		
Regulation of Styrene	45%	31%	20%	1%	3%		
Training - Skill Growth/Development	24%	45%	29%	1%	0%		
Hiring Recruitment/Workforce Expansion	23%	52%	21%	4%	0%		
Retention - Turnover/Replacing retired talent	29%	55%	14%	1%	0%		
Inflation	16%	43%	36%	4%	0%		
Import Competition	28%	37%	25%	8%	1%		
Tariffs on Inputs	32%	42%	17%	9%	0%		

*Darker shading represents the higher responses by market segment. Shading does not represent statistical significance.

Other Industry Topics of Interest

Topic PFAS Count

Survey Question: Based on what you have read and heard, how important do you consider each of the following issues to your company?

ACMA 1Q25 PULSE OF THE INDUSTRY SURVEY



Background:

Purpose:

The purpose of the survey is to gauge perceptions about how the composites industry is performing over time. Published data from the survey will allow members to assess how their company's markets and inputs are trending relative to the overall composites industry; and enable ACMA to identify hot topics in the composites industry for which the association should be engaged on behalf of its members.

ACMA will also use the survey to gauge the perceived value of association membership and identify any strengths and areas for improvement.

Survey Objectives:

To assess perceptions of end market segments over the next quarter and next 9 months To determine the size of composites inputs inventory To identify issues that members perceive to be important in the composites industry

Survey Methodology:

The survey is conducted on a **<u>quarterly</u>** basis among members of ACMA. The survey takes approximately <u>5 minutes</u> to complete and remain in the field for roughly two weeks. Vault Consulting will distribute the survey each quarter and will be responsible for collecting, aggregating, and reporting results each quarter. Reports will be published roughly two weeks after fieldwork closes.

Sample sizes for the current quarter were as follows:

Total Respondents 109 Manufacturers 75 Supplier/Distributor 27 Affliliates 7

Data collection was conducted between 12/5/2024 and 12/20/2024.



For more information on this survey or how to participate please contact Paige Patterson at ppatterson@acmanet.org